

Florida A & M University College of Law
Sales
Professor: Rhoda Pierre Cato
Fall Semester 2014
Course No. 6010, Class No. 3828; Sec 301
Tuesday 6:00-7:40 p.m.
Room 255

Contact Information:

Professor Cato

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Office hours: Tuesday 10:00 a.m. – 2:00 p.m.

Wednesday 11:00 a.m. – 3:00 p.m.

and by appointment.

About the course:

This two-credit course is an advanced study of the statutory contract law applicable to the sale and lease of goods. The principal bodies of law we will cover are Articles 1, 2, and 2A of the Uniform Commercial Code. Other areas addressed include the United Nations Convention on Contracts for the International Sale of Goods (the “CISG”), the federal Magnuson-Moss Warranty Act, UCC Article 5, Letters of Credit, and UCC Article 7 (Documents of Title).

Required Texts:

Problems and Materials On the Sale and Lease of Goods; Douglas J. Whaley, Stephen M. McJohn; 6th Edition; ISBN: 978-1-4548-0723-0

Uniform Commercial Code Official Text and Comments

ISBN: 13:978-0314936349

(2011-2012 Edition fine)

You may use any edition of a commercial law statutory supplement in this course. If you do not know whether a particular supplement is acceptable, I’ll be happy to check it out for you.

You must bring the textbook and statutory supplement to every class.

Class attendance, preparation, and participation:

Class attendance is mandatory. Consult your FAMU College of Law Student Handbook for attendance rules. Attendance will be taken each class. If your name

does not appear on the official class role on any given day, you will be regarded as absent.

Class Policies:

During class, cellular telephones and other electronic paging devices must be turned off. Notebook and laptop computers are permitted for note taking.

Examination and grading:

Your grade will be based on quizzes (30%); class participation (10%), and (60%) final examination.

Reading Assignments* subject to revision by your professor

1. Basics of Article I, Scope of Article 2, 2A
Whaley: Pages 1-27; Problems 1-3
2. International Sales; Contract Formation, Statute of Frauds, Parol Evidence
Whaley: Pages 28-50; Problems 4-12
3. Offer and Acceptance; Battle of the Forms; Warranties
Whaley: Pages 50-109; Problems 13-31
4. Quiz 1; Disclaiming and Limiting Warranties
Whaley: Pages 109-147; Problems 32-35
5. Quiz Review; Defenses to Warranty Actions
Whaley: Pages 148- 168; Problems 36-41
6. Warranties and Manguson Moss Act; Article 2; International Sales
Whaley: Pages 168- 189; Problem 42-45
7. Terms of the Contract, Unconscionability; Identification of Goods
Quiz 2;
Whaley: Pages 191- 219; Problems 46-56
8. Risk of Loss: No Breach; Performance of the Contract
Whaley: Pages 219-253; Problems 57-67
9. Impossibility of Performance; Special Remedies; Seller's Remedies
Whaley: Pages 253-281; Problems 68-77

10. Remedies: Buyers; Anticipatory Repudiation, Stat of Limit.
Whaley: Pages 281-318; Problems 78-88
11. Quiz 3 Documents of Title
Whaley: Pages 319-365 Problems 89-97
12. Quiz Review; Letters of Credit
Whaley: Pages 367- 394 Problems 98-105
13. Documents of Title; Letters of Credit Cont'd.

Final day of Sales class: November 18, 2014

Sales Final Examination date: December 4, 2014
9:00 a.m. – 11:00 a.m.