

FLORIDA A & M UNIVERSITY
COLLEGE OF LAW

ICN Syllabus Fall 2017
Professor Persaud

Text: Legal Counseling, Negotiating and Mediating, A Practical Approach 2nd Ed.,
Herman, Cary & Kennedy, LexisNexis

1ST WEEK READING

WEEK 1 Interviewing Study Chs. 1, 3, 4
 Counseling Study & Practice Chs. 2, 5